

BrokerCheck Report

TRISTIN MICHELLE HOTALING

CRD# 4460606

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**TRISTIN M. HOTALING**

CRD# 4460606

Currently employed by and registered with the following Firm(s):

IA AMERIPRISE FINANCIAL SERVICES, LLC
 1 Hemphill Pl Ste 104
 Malta, NY 12020
 CRD# 6363
 Registered with this firm since: 04/16/2021

B AMERIPRISE FINANCIAL SERVICES, LLC
 1 Hemphill Pl Ste 104
 Malta, NY 12020
 CRD# 6363
 Registered with this firm since: 09/30/2014

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 13 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

- IA THE AYCO COMPANY, L.P.**
 CRD# 106693
 COHOES, NY
 01/2011 - 06/2014
- B MERCER ALLIED COMPANY, L.P.**
 CRD# 37404
 LATHAM, NY
 12/2010 - 06/2014
- IA VALIC FINANCIAL ADVISORS, INC.**
 CRD# 42803
 HOUSTON, TX
 09/2010 - 11/2010

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	1
Termination	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 13 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **AMERIPRISE FINANCIAL SERVICES, LLC**

Main Office Address: **9013RD AVENUE SOUTH
MINNEAPOLIS, MN 55402**

Firm CRD#: **6363**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	09/30/2014

	U.S. State/ Territory	Category	Status	Date
B	California	Agent	Approved	03/07/2019
B	Colorado	Agent	Approved	11/05/2015
B	Connecticut	Agent	Approved	10/01/2014
B	Florida	Agent	Approved	12/10/2014
B	Georgia	Agent	Approved	09/18/2025
B	Maine	Agent	Approved	10/21/2015
B	Michigan	Agent	Approved	06/07/2021
B	New Jersey	Agent	Approved	12/10/2014
B	New York	Agent	Approved	10/02/2014
IA	New York	Investment Adviser Representative	Approved	04/16/2021
B	North Carolina	Agent	Approved	02/21/2025
B	Ohio	Agent	Approved	05/05/2015

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Texas	Agent	Approved	09/29/2022
IA	Texas	Investment Adviser Representative	Restricted Approval	09/30/2022
B	Vermont	Agent	Approved	10/03/2014

Branch Office Locations

AMERIPRISE FINANCIAL SERVICES, LLC
Ballston Lake, NY

AMERIPRISE FINANCIAL SERVICES, LLC
1 Hemphill Pl Ste 104
Malta, NY 12020



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	01/15/2002

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	02/01/2002

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 01/2011 - 06/2014	THE AYCO COMPANY,L.P.	106693	LATHAM, NY
B 12/2010 - 06/2014	MERCER ALLIED COMPANY, L.P.	37404	LATHAM, NY
IA 09/2010 - 11/2010	VALIC FINANCIAL ADVISORS, INC.	42803	LAKEWOOD, CO
B 04/2010 - 11/2010	VALIC FINANCIAL ADVISORS, INC.	42803	LAKEWOOD, CO
IA 10/2006 - 09/2009	AMERIPRISE FINANCIAL SERVICES, INC.	6363	BOSTON, MA
B 01/2002 - 09/2009	AMERIPRISE FINANCIAL SERVICES, INC.	6363	BOSTON, MA
B 01/2002 - 07/2006	IDS LIFE INSURANCE COMPANY	6321	MINNEAPOLIS, MN

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
03/2020 - Present	Ameriprise Financial Services, LLC	Registered Rep	Y	Malta, NY, United States
09/2014 - 03/2020	Ameriprise Financial Services, Inc.	Registered Rep	Y	Mechanicville, NY, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Real Estate Ownership; Single Family; 19 Church StreetLincoln, NH 03251, ,; Investment-Related; 11/01/2014 / Commercial; 60 Main Street Unit #1Plymouth, NH, ,; Investment-Related; 10/01/2008. Outside Employment; Yoga Instructor; Owner; I teach outdoor yoga classes in the summer months in the evenings after work. During the winter months I teach indoors at a studio on the weekends. ; 2019 Maple Ave, , Charlton, NY, 12019; Not Investment-Related; 07/07/2023; 10 to 19 hours per month; 0 during trading hours.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A
Termination	N/A	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	AMERIPRISE FINANCIAL SERVICES INC
Allegations:	CLIENT ALLEGED VUL INVESTMENT IN FEBRUARY 2009 WAS NOT APPROPRIATE FOR HIS CIRCUMSTANCES.
Product Type:	Insurance
Alleged Damages:	\$7,416.71
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/05/2010
Complaint Pending?	No
Status:	Settled
Status Date:	11/22/2010
Settlement Amount:	\$7,146.26
Individual Contribution Amount:	\$0.00

**Firm Statement**

THE FIRM FOUND THE ADVISOR RECOMMENDED AN APPROPRIATE VARIABLE LIFE INSURANCE POLICY BASED ON THE CLIENT'S STATED GOALS AND OBJECTIVES.
 ALTHOUGH THE FIRM FOUND THE ADVISOR RECOMMENDED AN APPROPRIATE VARIABLE LIFE INSURANCE POLICY BASED ON THE CLIENT'S STATED GOALS AND OBJECTIVES, THE POLICY DEATH BENEFIT WAS RESET AT A LOWER LEVEL IN THE INTEREST OF GOOD CLIENT RELATIONS.

Reporting Source:

Broker

Employing firm when activities occurred which led to the complaint:

AMERIPRISE FINANCIAL ADVISORS

Allegations:

CLIENT ALLEGED VUL INVESTMENT IN FEBRUARY 2009 WAS NOT APPROPRIATE FOR HIS CIRCUMSTANCES.

Product Type:

Insurance

Alleged Damages:

\$7,416.71

Is this an oral complaint?

No

Is this a written complaint?

Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

Customer Complaint Information**Date Complaint Received:**

03/05/2010

Complaint Pending?

No

Status:

Settled

Status Date:

11/22/2010

Settlement Amount:

\$7,146.26

Individual Contribution Amount:

\$0.00

Broker Statement

IT WAS MY UNDERSTANDING THAT THIS MATTER HAD BEEN CONCLUDED WHEN AMERIPRISE DENIED [CUSTOMER'S] COMPLAINT ON MAY 21, 2010, ON THE BASIS OF AMERIPRISE'S PUBLIC STATEMENT THAT I HAD RECOMMENDED AN APPROPRIATE VARIABLE LIFE INSURANCE POLICY BASED ON [CUSTOMER'S] STATED GOALS AND OBJECTIVES. HOWEVER, IT



IS APPARENT THAT AMERIPRISE, WITHOUT MY KNOWLEDGE AND
CONSENT, SUBSEQUENTLY SETTLED THE MATTER ON NOVEMBER 22,
2010, IN AN EFFORT TO MAINTAIN THE CLIENT RELATIONSHIP WITH
[CUSTOMER'S] CURRENT AMERIPRISE FINANCIAL REPRESENTATIVE. I DID
NOT CONTRIBUTE TO THIS SETTLEMENT IN ANY WAY, FINANCIAL OR
OTHERWISE.



Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm

Employer Name: MERCER ALLIED COMPANY, L.P.

Termination Type: Discharged

Termination Date: 06/04/2014

Allegations: A CLIENT ASSIGNED TO MS. HOTALING SIGNED AN ACAT TRANSFER FORM IN ORDER TO TRANSFER A PORTION OF THE SECURITIES HELD IN AN ACCOUNT CUSTODIED WITH A THIRD PARTY BROKER TO A DISCRETIONARY ACCOUNT TO BE MANAGED BY MERCER'S AFFILIATE , THE AYCO COMPANY, UNDERSTANDING THAT A SECOND ACAT WOULD BE NEEDED TO TRANSFER THE REMAINING ASSETS IN THE THIRD PARTY ACCOUNT. MS. HOTALING ATTEMPTED TO SUBMIT THE SECOND ACAT TRANSFER FORM USING THE SIGNATURE PAGE FROM THE INITIAL ACAT TRANSFER FORM. THIS SECOND FORM WAS NOT ACCEPTED BY THE PROCESSING TEAM AT AYCO AND THE MATTER WAS ESCALATED. THE CLIENT LATER EXECUTED NEW ACAT PAPERWORK AND THE TRANSFER OF ASSETS WAS COMPLETED.

Product Type: No Product

Reporting Source: Broker

Employer Name: MERCER ALLIED COMPANY, L.P.

Termination Type: Discharged

Termination Date: 06/04/2014

Allegations: A CLIENT ASSIGNED TO MS. HOTALING SIGNED AN ACAT TRANSFER FORM IN ORDER TO TRANSFER A PORTION OF THE SECURITIES HELD IN AN ACCOUNT CUSTODIED WITH A THIRD PARTY BROKER TO A DISCRETIONARY ACCOUNT TO BE MANAGED BY MERCER'S AFFILIATE, THE AYCO COMPANY, UNDERSTANDING THAT A SECOND ACAT WOULD BE NEEDED TO TRANSFER THE REMAINING ASSETS IN THE THIRD PARTY ACCOUNT. MS. HOTALING ATTEMPTED TO SUBMIT THE SECOND ACAT TRANSFER FORM USING THE SIGNATURE PAGE FROM THE INITIAL ACAT TRANSFER FORM. THIS SECOND FORM WAS NOT ACCEPTED BY THE PROCESSING TEAM AT AYCO AND THE MATTER WAS ESCALATED. THE



CLIENT LATER EXECUTED NEW ACAT PAPERWORK AND THE TRANSFER OF ASSETS WAS COMPLETED.

Product Type:

No Product

Broker Statement

MY CLIENT WHOM I COMPLETED THE PAPERWORK FOR WAS IN FULL UNDERSTANDING OF THE TRANSACTION AS I HAD EXPLAINED IT THOROUGHLY TO HIM ON THE PHONE AND HE CONFIRMED THAT HE WANTED IT TO BE COMPLETED. DUE OF THE SIZE OF THE SECURITY HOLDINGS HE WANTED TO TRANSFER FOR THIS SINGLE REQUEST, TWO ACAT FORMS WERE NECESSARY TO TRANSFER IN KIND THE POSITIONS TO THE BROKERAGE ACCOUNT. BEING UNCERTAIN OF THE PAPERWORK PROCESSING BECAUSE THIS TASK IS NORMALLY COMPLETED BY MY SUBORDINATE, I ASKED SOMEONE THAT I WORK WITH IF I COULD USE ONE SIGNATURE PAGE. I WAS TOLD THIS WAS FINE AND PROCEEDED. THERE WAS NO MALICIOUS INTENT, SIMPLY A HUMAN ERROR IN TRYING TO ASSIST MY CLIENT. I HAD NO PREVIOUS HISTORY OF PROBLEMS WITH COMPLIANCE IN MY 3.5 YEARS AT THE FIRM AND HAD RECEIVED NO WARNINGS FROM COMPLIANCE FOR ANY OTHER PURPOSE DURING MY TENURE. UPON REVIEW, FINRA COMPLETED AN INQUIRY REGARDING THESE CIRCUMSTANCES AND MADE A DETERMINATION TO CLOSE THE CASE WITH NO FURTHER ACTION.

End of Report



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