

BrokerCheck Report

Hector Jesus Hernandez

CRD# 4654126

Section Title	Page(s)
Report Summary	1
Broker Qualifications	2 - 3
Registration and Employment History	5 - 6
Disclosure Events	7



When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional
 qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck
 reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the
 same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding
 to work with them. Your state securities regulator can help you research brokers and investment adviser
 representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck User Guidance

Hector J. Hernandez

CRD# 4654126

This broker is not currently registered.

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is not currently registered.

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

- PEAK BROKERAGE SERVICES, LLC CRD# 157045 San Antonio, TX 12/2021 - 04/2022
- B MONEY CONCEPTS CAPITAL CORP CRD# 12963 Shavano Park, TX 07/2012 - 12/2021
- B NEXT FINANCIAL GROUP, INC. CRD# 46214 SAN ANTONIO, TX 10/2008 - 07/2012

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

The following types of disclosures have been reported:

Туре	Count	
Regulatory Event	1	
Customer Dispute	1	
Termination	1	

www.finra.org/brokercheck
User Guidance

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.

Broker Qualifications



Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam		Category	Date
B	Securities Industry Essentials Examination	SIE	10/01/2018
В	Investment Company Products/Variable Contracts Representative Examination	Series 6	01/09/2004

State Securities Law Exams

Exam		Category	Date
В	Uniform Securities Agent State Law Examination	Series 63	04/09/2004

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.

Registration and Employment History



Registration History

The broker previously was registered with the following firms:

Reg	istration Dates	Firm Name	CRD#	Branch Location
В	12/2021 - 04/2022	PEAK BROKERAGE SERVICES, LLC	157045	San Antonio, TX
В	07/2012 - 12/2021	MONEY CONCEPTS CAPITAL CORP	12963	Shavano Park, TX
B	10/2008 - 07/2012	NEXT FINANCIAL GROUP, INC.	46214	SAN ANTONIO, TX
B	01/2004 - 08/2008	NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC	2881	SAN ANTONIO, TX

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
12/2021 - Present	Peak Brokerage Services, LLC	Registered Representative	Υ	Jupiter, FL, United States
07/2012 - 12/2021	MONEY CONCEPTS CAPITAL CORP	REGISTERED REP	Υ	PALM BEACH GARDENS, FL, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

- 1)Business Activity: Sales of Life Settlements; Name of Business: Elicoins.com LLC; Address; San Antonio, TX; Duties of Position: Life Settlement Sales; Title Vice President; Start Date: 08/2020; Approx. # of hours spent per month on activity: 80; Approx. # of hours spent during trading hours: 20
- 2)Business Activity: Insurance Agency; Name of Business: HP Advisors LLC; Address: San Antonio, TX; Duties of Position: Insurance Agent; Title: Managing Member; Start Date: 03/2019; Approx. # of hours spent per month on activity: 160; Approx. # of hours spent during trading hours: 40
- 3)Business Activity: Real Estate; Name of Business: Cantrell Dr Properties LLC; Address: San Antonio, TX; Duties of Position: Buy/Sell Real Estate; Title: Managing Member; Start Date: 08/2019; Approx. # of hours per month spent on activity: 80; Approx. # of hours spent during trading

Registration and Employment History



Other Business Activities, continued

hours: 20

4)Business Activity: Consulting Services: Accounting, Financial Planning, Insurance related; Name of Business: Hector J Hernandez; Address: San Antonio, TX; Duties of Position: Consulting / Bus Development; Title: Consultant; Start Date: 01/2012; Approx. # of hours per month spent on activity: 160; Approx. # of hours spent during trading hours: 40

5)Business Activity: Property and Casualty Insurance Agent: Name of Business: Hernandez Financial Strategies, LLC; Address: San Antonio, TX; Duties of Position: Sell P&C Insurance; Title: P&C Insurance Agent; Start Date: 01/2015; Approx. # of hours per month spent on activity: 160; Approx. # of hours spent during trading hours: 40

6)Business Activity: Real Estate; Name of Business: Pacheco and Hernandez Investments Holdings, LLC; Address: San Antonio, TX; Duties of Position: Buy and Sell Real Estate: Title: President: Start Date: 07/2010; Approx. # of hours per month spent on activity: 160; Approx. # of hours spent during trading hours: 40

7)Business Activity: Business Broker; Name of Business: Hector J Hernandez; Address: San Antonio, TX; Duties of Position: Business Development; Title: Business Broker; Start Date: 01/2012; Approx. # of hours per month spent on activity: 160; Approx. # of hours spent during trading hours: 40

- 8) Business Activity: Marketing Services for Attorneys; Name of Business: Hector J Hernandez; Address: San Antonio, TX; Duties of Position: Business Development, Marketing, Consulting; Title: Business Development; Start Date: 01/2012; Approx. # of hours per month spent on activity: 80; Approx. # of hours spent during trading hours: 20
- 9) Business Activity: Fixed Insurance: Life, IDI, LTC, Group Insurance; Name of Business: Hernandez Financial Strategies, LLC; Address: San Antonio, TX; Duties of Position: Business Development/Sales; Start Date: 01/2002; Approx. # of hours spent per month on activity: 160; Approx. # of hours spent during trading hours: 40
- 10) Business Activity: Tax Prep, Accounting, Audit and Consulting; Name of Business: PFC PLLC CPA Firm; Address: Corpus Christie, TX; Duties of Position: Business Consulting; Title: Client Manager: Start Date: 01/2006; Approx. # of hours spent per month on activity: 160; Approx. # of hours spent during trading hours: 40

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

2. Certain thresholds must be met before an event is reported to CRD, for example:

- o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

3. Disclosure events in BrokerCheck reports come from different sources:

 As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.

4. There are different statuses and dispositions for disclosure events:

- o A disclosure event may have a status of pending, on appeal, or final.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
- o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0
Customer Dispute	0	1	N/A
Termination	N/A	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Regulatory Action Initiated FINRA

By:

Sanction(s) Sought: Other: N/A

Date Initiated: 11/20/2023

Docket/Case Number: 2021073535701

Employing firm when activity occurred which led to the regulatory action:

Product Type: No Product

Allegations: Without admitting or denying the findings, Hernandez consented to the sanction

and to the entry of findings that he refused to appear for on-the-record testimony requested by FINRA in connection with its investigation into his potential failure to

disclose an OBA while he was associated with his member firm.

Current Status: Final

Resolution: Acceptance, Waiver & Consent(AWC)



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

No

Resolution Date:

11/20/2023

Sanctions Ordered:

Bar (Permanent)

If the regulator is the SEC, CFTC, or an SRO, did the action result in a finding of a willful violation or failure to supervise? No

(1) willfully violated any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board, or to have been unable to comply with any provision of such Act, rule or regulation?



(2) willfully aided, abetted, counseled, commanded, induced, or procured the violation by any person of any provision of the Securities Act of 1933, the **Securities Exchange Act of** 1934, the Investment Advisers Act of 1940, the **Investment Company Act of** 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board? or

(3) failed reasonably to supervise another person subject to your supervision, with a view to preventing the violation by such person of any provision of the Securities Act of 1933, the **Securities Exchange Act of** 1934, the Investment Advisers Act of 1940, the **Investment Company Act of** 1940, the Commodity Exchange Act, or any rule or regulation under any such Acts, or any of the rules of the Municipal Securities **Rulemaking Board?**

Sanction 1 of 1

Sanction Type: Bar (Permanent)

Capacities Affected: All capacities

Duration: Indefinite

Start Date: 11/20/2023

End Date:





Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint:

MONEY CONCEPTS CAPITAL CORP

Allegations:

Former Customer alleges unsuitability, breach of contract, violation of FINRA rules, annuity switches, and failure to disclose commission sharing arrangement with accountant in connection with products sold away from the firm.

Product Type:

Insurance

Alleged Damages:

\$0.00

Alleged Damages Amount

Explanation (if amount not

exact):

Unspecified Damages

Is this an oral complaint?

Nο

Is this a written complaint?

Yes

Is this an arbitration/CFTC reparation or civil litigation?

Yes

Arbitration/Reparation forum or court name and location:

FINRA

Docket/Case #:

22-01827

Filing date of

08/10/2022

arbitration/CFTC reparation

or civil litigation:

Customer Complaint Information

Date Complaint Received: 08/22/2022

Complaint Pending? Nο

Status: Settled

Status Date: 09/11/2024

Settlement Amount: \$700,000.00



Individual Contribution \$0.00

Amount:



Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm

Employer Name: MONEY CONCEPTS CAPITAL CORP

Termination Type: Voluntary Resignation

Termination Date: 12/09/2021

Allegations: The firm is conducting an internal investigation for possible failing to disclosure

outside business activity. 4/8/2025 The investigation determine he failed to

disclose outside business activity.

Product Type: No Product

Reporting Source: Broker

Employer Name: Money Concepts Capital Group

Termination Type: Voluntary Resignation

Termination Date: 12/09/2021

Allegations: The firm is conducting an internal investigation for possible failing to disclose

outside business activity

Product Type: No Product

Broker Statement The investigation conducted by Money Concepts was involving Fixed Insurance

transactions

End of Report



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