

BrokerCheck Report
Fernando Javier Pou
 CRD# 4702395

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.
 Please contact FINRA with any concerns.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

Fernando J. Pou

CRD# 4702395

Currently employed by and registered with the following Firm(s):

IA TLG ADVISORS, INC.
 1441 Brickell Avenue
 Suite 1520
 Miami, FL 33131
 CRD# 111052
 Registered with this firm since: 11/12/2025

B THE LEADERS GROUP, INC.
 1441 Brickell Avenue
 Suite 1520
 Miami, FL 33131
 CRD# 37157
 Registered with this firm since: 07/29/2020

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 1 Self-Regulatory Organization
- 5 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 3 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History**This broker was previously registered with the following securities firm(s):**

- IA INSIGHT SECURITIES, INC.**
 CRD# 5611
 HIGHLAND PARK, IL
 09/2017 - 12/2024
- B INSIGHT SECURITIES, INC.**
 CRD# 5611
 Miami, FL
 12/2018 - 08/2020
- B INSIGHT SECURITIES, INC.**
 CRD# 5611
 Miami, FL
 10/2016 - 12/2016

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 5 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **THE LEADERS GROUP, INC.**

Main Office Address: **475 SPRINGFIELD AVE
SUMMIT, NJ 07901**

Firm CRD#: **37157**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	07/29/2020

	U.S. State/ Territory	Category	Status	Date
B	Colorado	Agent	Approved	07/29/2020
B	Delaware	Agent	Approved	07/29/2020
B	Florida	Agent	Approved	07/29/2020
B	Illinois	Agent	Approved	07/29/2020
B	New York	Agent	Approved	07/29/2020

Branch Office Locations

THE LEADERS GROUP, INC.

1441 Brickell Avenue
Suite 1520
Miami, FL 33131

Employment 2 of 2

Firm Name: **TLG ADVISORS, INC.**

Main Office Address: **475 SPRINGFIELD AVE
SUMMIT, NJ 07901**



Broker Qualifications

Employment 2 of 2, continued

Firm CRD#: 111052

U.S. State/ Territory	Category	Status	Date
IA Florida	Investment Adviser Representative	Approved	11/12/2025

Branch Office Locations

475 SPRINGFIELD AVE
SUMMIT, NJ 07901

1441 Brickell Avenue
Suite 1520
Miami, FL 33131



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	12/27/2016
B Futures Managed Funds Examination	Series 31	01/30/2004
B General Securities Representative Examination	Series 7	10/27/2003

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	12/16/2010

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

	Registration Dates	Firm Name	CRD#	Branch Location
IA	09/2017 - 12/2024	INSIGHT SECURITIES, INC.	5611	Miami, FL
B	12/2018 - 08/2020	INSIGHT SECURITIES, INC.	5611	Miami, FL
B	10/2016 - 12/2016	INSIGHT SECURITIES, INC.	5611	Miami, FL
B	09/2008 - 07/2016	EFG CAPITAL INTERNATIONAL	40118	MIAMI, FL
IA	06/2016 - 06/2016	EFG ASSET MANAGEMENT (AMERICAS) CORP.	158905	MIAMI, FL
IA	06/2016 - 06/2016	EFG CAPITAL ADVISORS INC.	112224	MIAMI, FL
IA	03/2011 - 11/2014	EFG CAPITAL ADVISORS LLC	145208	MIAMI, FL
IA	05/2004 - 10/2007	UBS INTERNATIONAL INC.	107726	MIAMI, FL
B	04/2004 - 10/2007	UBS INTERNATIONAL INC.	107726	NEW YORK, NY
IA	01/2004 - 03/2004	MORGAN STANLEY	7556	ATLANTA, GA
B	10/2003 - 03/2004	MORGAN STANLEY DW INC.	7556	PURCHASE, NY

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
07/2020 - Present	Passerelle Solutions	SVP - Life Insurance Sales	N	Miami, FL, United States
07/2020 - Present	The Leaders Group, Inc.	Registered Representative	Y	Littleton, CO, United States
07/2017 - 12/2024	Insight Securities Inc	Investment Advisor Rep	Y	Highland Park, IL, United States



Registration and Employment History

Employment History, continued

Employment	Employer Name	Position	Investment Related	Employer Location
12/2018 - 07/2020	Insight Securities Inc.	Registered Rep	Y	Miami, FL, United States
12/2016 - 06/2017	Passerelle Advisors, LLC	Manager	N	Miami, FL, United States
10/2016 - 12/2016	Insight Securities Inc.	Registered Rep	Y	Highland Park, IL, United States
07/2016 - 09/2016	Not registered	Not registered	N	Miami, FL, United States
03/2016 - 06/2016	EFG Asset Management Corp	Investment Adviser Representative	Y	Miami, FL, United States
03/2016 - 06/2016	EFG Capital Advisors Inc	Investment Adviser Representative	Y	Miami, FL, United States
09/2008 - 06/2016	EFG CAPITAL INTERNATIONAL CORP.	REPRESENTATIVE - VP	Y	MIAMI, FL, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

- 1.) PASSARELLE SOLUTIONS - 7/27/2020 - 1441 Brickell Avenue, Suite #1520, Miami, FL 33131 - SVP - Life insurance sales, Advising, structuring and analysis of life insurance solutions, Not Invt Rel, Insurance sales, 60 hrs/mo; 0 hrs/mo (during trading hours).
- 2.) PASSERELLE ADVISORS - 12/1/2016 - 1441 Brickell Avenue, Suite #1520, Miami, FL 33131 - Managing Partner, Managing partner, Invt Rel, RIA business, 2 hrs/mo; 0 hrs/mo (during trading hours).
- 3.) PASSERELLE PARTNERS - 12/14/2015 - 1441 Brickell Avenue, Suite #1520, Miami, FL 33131 - Managing Partner, Managing partner, Not Invt Rel, Insurance sales, 60 hrs/mo; 0 hrs/mo (during trading hours).
- 4.) TLG Advisors - 11/5/2025 - 475 Springfield Avenue, Summit, NJ 07901 - IAR, Invt Rel, RA business, 10 hrs/mo; 10 hrs/mo (during trading hours).

End of Report



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