

BrokerCheck Report
Austin Lee Norris
CRD# 4905540

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

Austin L. Norris

CRD# 4905540

Currently employed by and registered with the following Firm(s):**IA EDWARD JONES**

716 A Avenue W
OSKALOOSA, IA 52577
CRD# 250
Registered with this firm since: 04/13/2007

B EDWARD JONES

716 A Avenue W
OSKALOOSA, IA 52577-0000
CRD# 250
Registered with this firm since: 04/06/2005

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 4 Self-Regulatory Organizations
- 25 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

No information reported.

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Customer Dispute	1

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 4 SROs and is licensed in 25 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **EDWARD JONES**

Main Office Address: **12555 MANCHESTER ROAD
ST. LOUIS, MO 63131-3710**

Firm CRD#: **250**

SRO	Category	Status	Date
FINRA	General Securities Representative	Approved	04/06/2005
NYSE American LLC	General Securities Representative	Approved	09/14/2011
Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
New York Stock Exchange	General Securities Representative	Approved	05/16/2005

U.S. State/ Territory	Category	Status	Date
Arizona	Agent	Approved	04/21/2005
Arkansas	Agent	Approved	09/19/2016
California	Agent	Approved	05/08/2017
Colorado	Agent	Approved	07/11/2005
District of Columbia	Agent	Approved	07/15/2015
Florida	Agent	Approved	07/12/2006
Georgia	Agent	Approved	02/01/2019
Illinois	Agent	Approved	02/24/2006
Indiana	Agent	Approved	03/07/2024

Broker Qualifications



Employment 1 of 1, continued

U.S. State/ Territory	Category	Status	Date
B Iowa	Agent	Approved	04/11/2005
IA Iowa	Investment Adviser Representative	Approved	04/13/2007
B Kansas	Agent	Approved	09/26/2023
B Kentucky	Agent	Approved	10/02/2012
B Louisiana	Agent	Approved	09/12/2023
B Michigan	Agent	Approved	01/03/2007
B Minnesota	Agent	Approved	04/21/2005
B Missouri	Agent	Approved	04/21/2005
B Nebraska	Agent	Approved	05/02/2012
B North Carolina	Agent	Approved	01/19/2016
B Ohio	Agent	Approved	03/10/2022
B Pennsylvania	Agent	Approved	06/12/2020
B South Dakota	Agent	Approved	08/03/2021
B Tennessee	Agent	Approved	02/22/2010
B Texas	Agent	Approved	04/21/2005
IA Texas	Investment Adviser Representative	Restricted Approval	03/06/2015
B Virginia	Agent	Approved	08/14/2017
B Wisconsin	Agent	Approved	09/19/2017

Branch Office Locations

EDWARD JONES
716 A Avenue W

Broker Qualifications



Employment 1 of 1, continued

OSKALOOSA, IA 52577-0000

Broker Qualifications



Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	04/05/2005

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	04/09/2007
B Uniform Securities Agent State Law Examination	Series 63	04/08/2005

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.

Registration and Employment History



Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
No information reported.			

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
01/2005 - Present	EDWARD JONES	INVESTMENT REPRESENTATIVE	Y	ST LOUIS, MO, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

BBP Investments

Type of business: Rental property

Meridian, ID

Start date: 10/1/2004

Officer

Hours per week: 1

Hours during trading: 0

Share responsibility to maintain a rental home that is currently rented.

*

TDK Construction

Type of business: Construction

Chattanooga, TN 3740

Start date: 9/15/2025

Hours per week: 0

Hours during trading: 0

Co-Owner

*

Registration and Employment History



Other Business Activities, continued

AJAA LLC

Type of business: Real-estate (Office Building)

Oskaloosa, IA

Start date: 6/1/2021

Owner

Hours per week: 0

Hours during trading: 0

Maintain Property

*

4Cousins LLC

Type of business: Farm Land

Knoxville, IA

Start date: 7/7/2021

Owner

Hours per week: 0

Hours during trading: 0

Ownership. LLC holds farm land

*

TDK Construction

Henderson, KY

Start date: 9/1/2020

Minority owner

Hours per week: 0

Hours during trading: 0

Have ownership in an apartment they are building.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Broker
Regulatory Action Initiated By:	IOWA INSURANCE DIVISION
Sanction(s) Sought:	Cease and Desist Monetary Penalty other than Fines
Date Initiated:	10/10/2018
Docket/Case Number:	95677
Employing firm when activity occurred which led to the regulatory action:	EDWARD JONES
Product Type:	No Product
Allegations:	THE CONSENT ORDER STATED THAT MR. NORRIS WAS NAMED AS A SUCCESSOR TRUSTEE AND THAT BEING NAMED A SUCCESSOR TRUSTEE TO A CUSTOMER VIOLATES IOWA LAW. THE CONSENT ORDER ORDERED MR. NORRIS TO CEASE AND DESIST FROM THOSE PRACTICES AND PAY INVESTIGATION COSTS IN THE AMOUNT OF \$2,500. NO LICENSE SUSPENSION OR PENALTIES WERE IMPOSED.
Current Status:	Final
Resolution:	Consent



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct? No

Resolution Date: 10/10/2018

Sanctions Ordered: Cease and Desist
Monetary Penalty other than Fines

Monetary Sanction 1 of 1

Monetary Related Sanction: Monetary Penalty other than Fines

Total Amount: \$2,500.00

Portion Levied against individual: \$2,500.00

Payment Plan:

Is Payment Plan Current: Yes

Date Paid by individual: 10/10/2018

Was any portion of penalty waived? No

Amount Waived:



Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: EDWARD JONES

Allegations: THE POA CLAIMS THAT THE FA TOLD THE CLIENT'S THEY WOULD HAVE TO LIQUIDATE HOLDINGS WITH ANOTHER FIRM IN ORDER TO TRANSFER ACCOUNT TO EDWARD JONES, RESULTING IN A \$7,000 TAX BILL. THE POA CLAIMS HE ASKED THE FA NOT TO CONTACT THE CLIENTS, HOWEVER, THE FA CONTINUED TO DO SO. THE POA CLAIMS THAT THE FA ASKED THE CLIENT TO WRITE CHECKS FOR FEES TO EDWARD JONES, AND WHILE THE FEES ARE APPROVED TO BE PAID, THE POA FEELS THIS SHOULD HAVE BEEN HANDLED THROUGH THE POA.

THE POA STATES THAT HIS SON REVIEWED THE CLIENT'S ACCOUNTS AND NOTICED THAT AN "EXTREMELY HIGH PERCENTAGE OF THEIR ACCOUNT" WAS INVESTED IN CIT GROUP BONDS. IN 1/08 THE POA REQUESTED THAT AT LEAST 50% OF THESE BONDS BE TRANSFERRED TO OTHER BONDS OR INVESTMENTS AND CLAIMS THAT THE FA REFUSED TO FOLLOW THEIR INSTRUCTIONS. THE POA STATES THAT THE ACCOUNT HAS BEEN TRANSFERRED TO ANOTHER EDWARD JONES BRANCH WHERE HE CLAIMS THE NEW FA RECOMMENDED THE LIQUIDATION OF \$18,000 OF THE CIT BONDS. THE POA CLAIMS THAT THE FA NEVER CONTACTED ANYONE REGARDING THE HIGH RISK INVOLVED. NO SPECIFIC ACTION REQUESTED. UNREALIZED LOSSES IN EXCESS OF \$5,000.

Product Type: Debt - Corporate

Alleged Damages: \$5,000.00

Customer Complaint Information

Date Complaint Received: 05/14/2008

Complaint Pending? No

Status: Denied

Status Date: 06/03/2008

**Settlement Amount:****Individual Contribution Amount:****Broker Statement**

THE FA STATED THAT THE CLIENTS WERE NOT TOLD ALL HOLDINGS WOULD HAVE TO BE LIQUIDATED TO FACILITATE THE TRANSFER TO EDWARD JONES. THERE WERE INVESTMENTS THAT WERE TRANSFERRED IN AND THE CLIENTS WANTED TO LIQUIDATE SOME AMERICAN FUNDS AND REALLOCATE ASSETS, WHICH WAS DONE. THE FA STATED THAT HE DID NOT INITIATE CONTACT WITH THE CLIENTS AS ALLEGED, HOWEVER, WOULD HAVE RESPONDED TO INQUIRIES BY THE CLIENTS IE IF ASKED ABOUT ANNUAL FEE PAYMENTS, THE FA STATED HE WOULD HAVE GIVEN THE CLIENTS OPTIONS REGARDING MAKING THE PAYMENTS. AFTER REVIEW OF THE ACCOUNT, THE CIT BONDS APPEAR TO HAVE BEEN WITHIN THE SCOPE OF THE STATED INVESTMENT OBJECTIVES AND THE INVESTMENT APPEARS REASONABLE AS PART OF A DIVERSIFIED PORTFOLIO. THE FA STATED THAT HE WAS NEVER INSTRUCTED TO LIQUIDATE THE BONDS AS STATED BY THE POA.

End of Report



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