

BrokerCheck Report

DANILO KIM

CRD# 4986454

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Broker Qualifications	2 - 4
Registration and Employment History	6 - 7



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**DANILO KIM**

CRD# 4986454

Currently employed by and registered with the following Firm(s):

IA SOVRAN ADVISORS, LLC
 3200 Park Center Dr.
 Suite 1240
 Costa Mesa, CA 92626
 CRD# 329415
 Registered with this firm since: 02/23/2024

B CETERA WEALTH SERVICES, LLC
 3200 PARK CENTER DR
 STE 1240
 COSTA MESA, CA 92626
 CRD# 13572
 Registered with this firm since: 02/22/2024

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 9 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

- B MML INVESTORS SERVICES, LLC**
 CRD# 10409
 Brea, CA
 03/2017 - 03/2024
- IA MML INVESTORS SERVICES, LLC**
 CRD# 10409
 SPRINGFIELD, MA
 03/2017 - 03/2024
- IA MSI FINANCIAL SERVICES, INC.**
 CRD# 14251
 SPRINGFIELD, MA
 09/2005 - 03/2017

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 9 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **CETERA WEALTH SERVICES, LLC**

Main Office Address: **2301 ROSECRANS AVE #5100
EL SEGUNDO, CA 90245**

Firm CRD#: **13572**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	02/22/2024

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	02/22/2024
B	California	Agent	Approved	02/22/2024
B	Idaho	Agent	Approved	04/22/2025
B	Iowa	Agent	Approved	02/22/2024
B	Minnesota	Agent	Approved	02/22/2024
B	Nevada	Agent	Approved	02/22/2024
B	North Carolina	Agent	Approved	08/08/2024
B	Texas	Agent	Approved	02/22/2024
B	Washington	Agent	Approved	02/06/2025

Branch Office Locations

CETERA WEALTH SERVICES, LLC
3200 PARK CENTER DR



Broker Qualifications

Employment 1 of 2, continued

STE 1240
COSTA MESA, CA 92626

Employment 2 of 2

Firm Name: SOVRAN ADVISORS, LLC
Main Office Address: 3131 CAMINO DEL RIO N.
SUITE 800
SAN DIEGO, CA 92108
Firm CRD#: 329415

U.S. State/ Territory	Category	Status	Date
IA California	Investment Adviser Representative	Approved	02/23/2024

Branch Office Locations

3131 CAMINO DEL RIO N.
SUITE 800
SAN DIEGO, CA 92108

3200 Park Center Dr.
Suite 1240
Costa Mesa, CA 92626



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	08/08/2005

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	08/19/2005

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 03/2017 - 03/2024	MML INVESTORS SERVICES, LLC	10409	Brea, CA
IA 03/2017 - 03/2024	MML INVESTORS SERVICES, LLC	10409	Brea, CA
IA 09/2005 - 03/2017	MSI FINANCIAL SERVICES, INC.	14251	BREA, CA
B 08/2005 - 03/2017	MSI FINANCIAL SERVICES, INC.	14251	BREA, CA
B 08/2005 - 07/2007	METROPOLITAN LIFE INSURANCE COMPANY	4095	IRVINE, CA

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
02/2024 - Present	CETERA WEALTH SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	EL SEGUNDO, CA, United States
02/2024 - Present	SOVRAN ADVISORS LLC - CRD 329415	INVESTMENT ADVISOR REPRESENTATIVE	Y	COSTA MESA, CA, United States
01/2023 - Present	GREATER PACIFIC SOLUTIONS	FINANCIAL ADVISOR	Y	COSTA MESA, CA, United States
03/2017 - 02/2024	MML INVESTORS SERVICES, LLC	Registered Representative	Y	BREA, CA, United States
07/2016 - 02/2024	Massachusetts Mutual Life Insurance Company	Agent	Y	Brea, CA, United States
07/2005 - 03/2017	METLIFE SECURITIES	Registered Representative	Y	IRVINE, CA, United States
07/2005 - 07/2016	METROPOLITAN LIFE INS	Agent	Y	IRVINE, CA, United States



Registration and Employment History

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. NAME OF OTHER BUSINESS: SOVRAN ADVISORS LLC - CRD 329415

INVESTMENT RELATED: YES

ADDRESS: SAME AS REGISTERED LOCATION

NATURE OF BUSINESS: SEC REGISTERED INVESTMENT ADVISORY FIRM

POSITION/TITLE/RELATIONSHIP: INVESTMENT ADVISOR REPRESENTATIVE

START DATE: 02/2024

APX NUMBER OF HOURS PER WEEK: 40

APX NUMBER OF HOURS DURING TRADING HOURS: 40

BRIEF DESCRIPTION OF DUTIES: FINANCIAL PLANNING AND ASSET MANAGEMENT

2. NAME OF OTHER BUSINESS: DANILO KIM

INVESTMENT RELATED: NO

ADDRESS: 1015 S CROCKER ST UNIT R19 LOS ANGELES, CA

NATURE OF BUSINESS: RENTAL PROPERTY

START DATE: 01/2010

POSITION/TITLE/RELATIONSHIP: OWNER

APX NUMBER OF HOURS PER WEEK: 0

APX NUMBER OF HOURS DURING TRADING HOURS: 0

BRIEF DESCRIPTION OF DUTIES: NONE. HAVE PROPERTY MANAGER TO HANDLE OPERATIONS

3. NAME OF OTHER BUSINESS: GREATER PACIFIC SOLUTIONS

INVESTMENT RELATED: YES

ADDRESS: SAME AS REGISTERED LOCATION

NATURE OF BUSINESS: FINANCIAL SERVICES

START DATE: 01/2023

POSITION/TITLE/RELATIONSHIP: FINANCIAL ADVISOR

APX NUMBER OF HOURS PER WEEK: 30

APX NUMBER OF HOURS DURING TRADING HOURS: 30

BRIEF DESCRIPTION OF DUTIES: FINANCIAL ADVISOR

4. NAME OF OTHER BUSINESS: FIXED INSURANCE WITH VARIOUS COMPANIES

INVESTMENT RELATED: YES

ADDRESS: SAME AS REGISTERED LOCATION

NATURE OF BUSINESS: FIXED INSURANCE

START DATE: 01/2010

APX NUMBER OF HOURS PER WEEK: 5

APX NUMBER OF HOURS DURING TRADING HOURS: 5

POSITION/TITLE/RELATIONSHIP: INSURANCE AGENT

BRIEF DESCRIPTION OF DUTIES: SELLS FIXED INSURANCE PRODUCTS

End of Report



This page is intentionally left blank.