

BrokerCheck Report

GREGORY JAMES KARIS

CRD# 6336167

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

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This broker is not currently registered.

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is not currently registered.

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

B MML INVESTORS SERVICES, LLC
 CRD# 10409
 LOS ANGELES, CA
 08/2015 - 05/2017

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Termination	1

Investment Adviser Representative Information

The information below represents the individual's record as a broker. For details on this individual's record as an investment adviser representative, visit the SEC's Investment Adviser Public Disclosure website at

<https://www.adviserinfo.sec.gov>

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	05/12/2017
B General Securities Representative Examination	Series 7	08/03/2015

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	11/24/2015

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **1** professional designation(s).

Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 08/2015 - 05/2017	MML INVESTORS SERVICES, LLC	10409	LOS ANGELES, CA

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
01/2024 - Present	Inflection Management LLC	Owner & Business Manager	N	Camarillo, CA, United States
02/2021 - Present	Inflection Retirement Services	CEO & CCO	Y	Los Angeles, CA, United States
05/2017 - Present	Inflection Business Consulting Inc. d/b/a Inflection Advisors	CEO & CCO	Y	LOS ANGELES, CA, United States
05/2015 - 05/2017	MML INVESTORS SERVICES LLC	REGISTERED REPRESENTATIVE	Y	LOS ANGELES, CA, United States
10/2013 - 05/2017	MASSMUTUAL LIFE INSURANCE COMPANY	AGENT	Y	LOS ANGELES, CA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Gregory Karis is currently an independent insurance agent engaging in insurance sales with multiple carriers. This activity accounts for about 10% of his time. Gregory is affiliated with MFE Insurance Brokerage. Gregory Karis also is an owner and IAR of Inflection Retirement Services and performs pension and qualified plan advisory services for businesses. In addition, Gregory Karis owns a business management firm that provides, bookkeeping, accounting and corporate management services. Inflection Management LLC is the business management firm.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0
Termination	N/A	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Broker
Regulatory Action Initiated By:	CALIFORNIA DEPARTMENT OF INSURANCE
Sanction(s) Sought:	Civil and Administrative Penalty(ies)/Fine(s) Other: Denial of unrestricted license, approval of restricted license
Date Initiated:	12/11/2013
Docket/Case Number:	LCB 1352-AP(AR)
Employing firm when activity occurred which led to the regulatory action:	MASSMUTUAL INSURANCE
Product Type:	No Product
Allegations:	When applying for my CA life, health, disability insurance license I inadvertently checked the box "no" instead of "yes" when asked about whether or not I had been convicted of a misdemeanor. The CA Division of Insurance did not provide me an opportunity to correct the application. Instead, they issued an Order to Deny my (unrestricted) insurance license, which stated I "knowingly and willfully made a misstatement" on my application, and simultaneously issued to me a "restricted" license for a short time. The restriction being, to follow the rules. The incident in question occurred while I was a young college student. I received two separate tickets and unbeknownst to me, one of them was listed on my record as a misdemeanor rather than just a ticket.



Current Status:	Final
Resolution:	Order
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	No
Resolution Date:	01/29/2014
Sanctions Ordered:	Civil and Administrative Penalty(ies)/Fine(s) Other: RESTRICTED LICENSE ISSUED.
Monetary Sanction 1 of 1	
Monetary Related Sanction:	Civil and Administrative Penalty(ies)/Fine(s)
Total Amount:	\$790.00
Portion Levied against individual:	\$790.00
Payment Plan:	
Is Payment Plan Current:	
Date Paid by individual:	06/16/2014
Was any portion of penalty waived?	No
Amount Waived:	
Broker Statement	When initially applying for my CA life, health, disability insurance license in 2014 I inadvertently checked the box "no" instead of "yes" when asked about whether or not I had been convicted of a misdemeanor. The CA Division of Insurance did not provide me an opportunity to correct the application when the oversight was brought to my attention. Instead, they proceeded to issue an order to deny my application. They did approve a restricted license for a short time, later removing the restriction in 2015. The oversight was not intentional but a simple and unfortunate mistake. I was unaware that a ticket I received in 2008 as a college student resulted in a misdemeanor charge. I was unrepresented and not provided advice in this process while new to the business.



Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Employer Name: MML INVESTORS SERVICES, LLC
Termination Type: Discharged
Termination Date: 09/24/2014
Allegations: TERMINATED IN RELATION TO FINRA'S NOTICE ABOUT STATUTORY DISQUALIFICATION.
Product Type: No Product

Reporting Source: Broker
Employer Name: MML INVESTORS SERVICES LLC
Termination Type: Discharged
Termination Date: 09/24/2014
Allegations: TERMINATED IN RELATION TO FINRA'S NOTICE ABOUT STATUTORY DISQUALIFICATION
Product Type: No Product

Broker Statement When initially applying for my CA life, health, disability insurance license in 2014 I inadvertently checked the box "no" instead of "yes" when asked about whether or not I had been convicted of a misdemeanor. The CA Division of Insurance did not provide me an opportunity to correct the application. Instead, they proceeded to issue an order to deny my application. This caused concern at MML based on FINRA communications. I was allowed to voluntarily resign, but MML instead marked my Form (here) as "discharged". This was unfortunate and quite surprising. CA Division of insurance did approve a restricted license for a short time, later removing the restriction. This was all due to an unfortunate omission on my insurance application. I was unrepresented and not provided advice or counsel in this process. The State of CA eventually removed the "restriction" from my insurance license on 3/13/2015 and MML did rehire me.

End of Report



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