

BrokerCheck Report

Heidi Jostes

CRD# 6876318

| <u>Section Title</u> | <u>Page(s)</u> |
|-------------------------------------|----------------|
| Report Summary | 1 |
| Broker Qualifications | 2 - 6 |
| Registration and Employment History | 8 - 9 |



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.



Heidi Jostes

CRD# 6876318

Currently employed by and registered with the following Firm(s):

IA THRIVENT INVESTMENT MANAGEMENT INC.
 Lucas, TX
 CRD# 18387
 Registered with this firm since: 07/11/2025

B THRIVENT INVESTMENT MANAGEMENT INC.
 600 Portland Ave S
 MSC 7100
 MINNEAPOLIS, MN 55415
 CRD# 18387
 Registered with this firm since: 07/11/2025

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 51 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

IA J.P. MORGAN SECURITIES LLC
 CRD# 79
 NEW YORK, NY
 12/2023 - 01/2025

B J.P. MORGAN SECURITIES LLC
 CRD# 79
 ALLEN, TX
 12/2023 - 01/2025

B MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED
 CRD# 7691
 FRISCO, TX
 10/2020 - 12/2023

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 51 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **THRIVENT INVESTMENT MANAGEMENT INC.**

Main Office Address: **600 PORTLAND AVENUE SOUTH
MINNEAPOLIS, MN 55415**

Firm CRD#: **18387**

| | SRO | Category | Status | Date |
|---|-------|-----------------------------------|----------|------------|
| B | FINRA | General Securities Representative | Approved | 07/11/2025 |

| | U.S. State/ Territory | Category | Status | Date |
|---|-----------------------|----------|----------|------------|
| B | Alabama | Agent | Approved | 07/23/2025 |
| B | Alaska | Agent | Approved | 07/23/2025 |
| B | Arizona | Agent | Approved | 07/23/2025 |
| B | Arkansas | Agent | Approved | 07/23/2025 |
| B | California | Agent | Approved | 07/23/2025 |
| B | Colorado | Agent | Approved | 07/23/2025 |
| B | Connecticut | Agent | Approved | 07/23/2025 |
| B | Delaware | Agent | Approved | 07/23/2025 |
| B | District of Columbia | Agent | Approved | 07/23/2025 |
| B | Florida | Agent | Approved | 07/23/2025 |
| B | Georgia | Agent | Approved | 07/23/2025 |
| B | Hawaii | Agent | Approved | 07/23/2025 |

Broker Qualifications



Employment 1 of 1, continued

| | U.S. State/ Territory | Category | Status | Date |
|---|-----------------------|----------|----------|------------|
| B | Idaho | Agent | Approved | 07/23/2025 |
| B | Illinois | Agent | Approved | 07/23/2025 |
| B | Indiana | Agent | Approved | 07/23/2025 |
| B | Iowa | Agent | Approved | 07/23/2025 |
| B | Kansas | Agent | Approved | 07/23/2025 |
| B | Kentucky | Agent | Approved | 07/23/2025 |
| B | Louisiana | Agent | Approved | 07/23/2025 |
| B | Maine | Agent | Approved | 07/23/2025 |
| B | Maryland | Agent | Approved | 07/23/2025 |
| B | Massachusetts | Agent | Approved | 07/23/2025 |
| B | Michigan | Agent | Approved | 07/23/2025 |
| B | Minnesota | Agent | Approved | 07/23/2025 |
| B | Mississippi | Agent | Approved | 07/23/2025 |
| B | Missouri | Agent | Approved | 07/23/2025 |
| B | Montana | Agent | Approved | 07/23/2025 |
| B | Nebraska | Agent | Approved | 07/23/2025 |
| B | Nevada | Agent | Approved | 07/23/2025 |
| B | New Hampshire | Agent | Approved | 07/23/2025 |
| B | New Jersey | Agent | Approved | 07/23/2025 |
| B | New Mexico | Agent | Approved | 07/23/2025 |
| B | New York | Agent | Approved | 07/23/2025 |

Broker Qualifications



Employment 1 of 1, continued

| | U.S. State/ Territory | Category | Status | Date |
|----|-----------------------|-----------------------------------|----------|------------|
| B | North Carolina | Agent | Approved | 07/23/2025 |
| B | North Dakota | Agent | Approved | 07/23/2025 |
| B | Ohio | Agent | Approved | 07/25/2025 |
| B | Oklahoma | Agent | Approved | 07/23/2025 |
| IA | Oklahoma | Investment Adviser Representative | Approved | 07/28/2025 |
| B | Oregon | Agent | Approved | 07/23/2025 |
| B | Pennsylvania | Agent | Approved | 07/23/2025 |
| B | Rhode Island | Agent | Approved | 07/23/2025 |
| B | South Carolina | Agent | Approved | 07/23/2025 |
| B | South Dakota | Agent | Approved | 07/23/2025 |
| B | Tennessee | Agent | Approved | 07/23/2025 |
| B | Texas | Agent | Approved | 07/11/2025 |
| IA | Texas | Investment Adviser Representative | Approved | 07/11/2025 |
| B | Utah | Agent | Approved | 07/23/2025 |
| B | Vermont | Agent | Approved | 07/23/2025 |
| B | Virginia | Agent | Approved | 07/23/2025 |
| B | Washington | Agent | Approved | 07/23/2025 |
| B | West Virginia | Agent | Approved | 07/23/2025 |
| B | Wisconsin | Agent | Approved | 07/23/2025 |
| B | Wyoming | Agent | Approved | 07/23/2025 |

Broker Qualifications



Employment 1 of 1, continued

Branch Office Locations

THRIVENT INVESTMENT MANAGEMENT INC.

600 Portland Ave S
MSC 7100
MINNEAPOLIS, MN 55415

THRIVENT INVESTMENT MANAGEMENT INC.

Lucas, TX



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

| Exam | Category | Date |
|--------------------------|----------|------|
| No information reported. | | |

General Industry/Product Exams

| Exam | Category | Date |
|--|----------|------------|
| B Securities Industry Essentials Examination | SIE | 10/01/2018 |
| B General Securities Representative Examination | Series 7 | 05/03/2018 |

State Securities Law Exams

| Exam | Category | Date |
|--|-----------|------------|
| B IA Uniform Combined State Law Examination | Series 66 | 06/16/2018 |

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

| | Registration Dates | Firm Name | CRD# | Branch Location |
|----|--------------------|--|------|-----------------|
| IA | 12/2023 - 01/2025 | J.P. MORGAN SECURITIES LLC | 79 | ALLEN, TX |
| B | 12/2023 - 01/2025 | J.P. MORGAN SECURITIES LLC | 79 | ALLEN, TX |
| B | 10/2020 - 12/2023 | MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED | 7691 | FRISCO, TX |
| IA | 10/2020 - 12/2023 | MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED | 7691 | FRISCO, TX |
| IA | 06/2018 - 09/2020 | EDWARD JONES | 250 | LUCAS, TX |
| B | 05/2018 - 09/2020 | EDWARD JONES | 250 | LUCAS, TX |

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

| Employment | Employer Name | Position | Investment Related | Employer Location |
|-------------------|------------------------------------|-----------------------------|--------------------|--------------------------------|
| 06/2025 - Present | Thrivent Financial | Corporate Employee Licensed | Y | Appleton, WI, United States |
| 06/2025 - Present | Thrivent Investment Management Inc | Registered Representative | Y | Minneapolis, MN, United States |
| 03/2025 - 07/2025 | Spectrum Financial Group | Financial Advisor | Y | Dallas, TX, United States |
| 05/2025 - 06/2025 | Chicos FAS, Inc. | Sales Associate | N | Allen, TX, United States |
| 01/2016 - 06/2025 | The Jostes Group, LLC | Employee/Contractor | N | Lucas, TX, United States |
| 12/2024 - 05/2025 | Unemployed | Unemployed | N | Allen, TX, United States |
| 11/2023 - 12/2024 | J.P. Morgan Securities LLC | Private Client Advisor | Y | Allen, TX, United States |
| 11/2023 - 12/2024 | JPMorgan Chase Bank, N.A. | Private Client Advisor | Y | Allen, TX, United States |



Registration and Employment History

Employment History, continued

| Employment | Employer Name | Position | Investment Related | Employer Location |
|-------------------|--|--------------------------|--------------------|-----------------------------|
| 09/2020 - 12/2023 | BANK OF AMERICA, N.A. | Financial Advisor - FADP | Y | Frisco, TX, United States |
| 09/2020 - 12/2023 | MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED | Registered Rep | Y | Frisco, TX, United States |
| 11/2017 - 09/2020 | Edward Jones | Financial Advisor | Y | St Louis, MO, United States |
| 02/2012 - 01/2020 | Achieve Global | Account Representative | N | Tampa, FL, United States |
| 05/2014 - 11/2017 | doTerra Essential Oils - Legacy Health and Fitness | Owner | N | Plano, TX, United States |

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

CHICOS FAS, INC.

POSITION: Sales Associate NATURE: Retail stores selling women's clothing. INVESTMENT RELATED: No NUMBER OF HOURS: 40

SECURITIES TRADING HOURS: 0 START DATE: 05/20/2025

ADDRESS: 11215 Metro Pkwy, Fort Meyers FL 33966, United States

DESCRIPTION: I work at White House Black Market selling clothing to customers who come into the store. This involves locating product, selecting products for customers, styling them with accessories and/or shoes, checking them out at the register, restocking clothes, etc.

THE JOSTES GROUP, LLC

POSITION: Marketing Consultant NATURE: My husband, as the owner of The Jostes Group, LLC, performs all duties related to the buying, selling, and leasing of residential properties. INVESTMENT RELATED: No NUMBER OF HOURS: 10 SECURITIES TRADING HOURS: 0 START DATE: 07/01/2015

ADDRESS: 176 Wedgewood Way, Lucas TX 75002, United States

DESCRIPTION: As a Marketing Consultant, I assist my husband, Lamar, with proofreading and sometimes editing marketing materials and client emails on an as needed basis. On the rare occasion Lamar is out of town, I may check on one of his listings to ensure the home is in good order, such as removing newspapers from the front lawn.

This activity does not include performing any type of Real Estate production (including sales and prospecting) or showing homes. I do not hold a Real Estate license.

End of Report



This page is intentionally left blank.