

BrokerCheck Report

Zachary Steven Hatter

CRD# 7135458

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Broker Qualifications	2 - 4
Registration and Employment History	6 - 7



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.



Zachary S. Hatter

CRD# 7135458

Currently employed by and registered with the following Firm(s):

IA CETERA INVESTMENT ADVISERS LLC
 201 OSAGE LANE
 SUITE 1
 WAYNESBORO, VA 22980
 CRD# 105644
 Registered with this firm since: 02/20/2025

B CETERA WEALTH SERVICES, LLC
 201 Osage Lane
 Suite 1
 Waynesboro, VA 22980
 CRD# 13572
 Registered with this firm since: 02/20/2025

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 7 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

IA CONCOURSE FINANCIAL GROUP ADVISORS
 CRD# 15708
 BIRMINGHAM, AL
 03/2023 - 02/2025

B CONCOURSE FINANCIAL GROUP SECURITIES, INC.
 CRD# 15708
 Waynesboro, VA
 02/2023 - 02/2025

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 7 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **CETERA INVESTMENT ADVISERS LLC**

Main Office Address: **1450 AMERICAN LANE
6TH FLOOR, SUITE 650
SCHAUMBURG, IL 60173-2096**

Firm CRD#: **105644**

	U.S. State/ Territory	Category	Status	Date
IA	Virginia	Investment Adviser Representative	Approved	02/20/2025

Branch Office Locations

201 OSAGE LANE
SUITE 1
WAYNESBORO, VA 22980

Employment 2 of 2

Firm Name: **CETERA WEALTH SERVICES, LLC**

Main Office Address: **2301 ROSECRANS AVE #5100
EL SEGUNDO, CA 90245**

Firm CRD#: **13572**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	02/20/2025

	U.S. State/ Territory	Category	Status	Date
B	Colorado	Agent	Approved	02/20/2025

Broker Qualifications



Employment 2 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	Delaware	Agent	Approved	03/18/2025
B	Florida	Agent	Approved	02/20/2025
B	Georgia	Agent	Approved	02/20/2025
B	Minnesota	Agent	Approved	10/02/2025
B	North Carolina	Agent	Approved	03/26/2025
B	Virginia	Agent	Approved	02/20/2025

Branch Office Locations

CETERA WEALTH SERVICES, LLC
201 Osage Lane
Suite 1
Waynesboro, VA 22980



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B General Securities Representative Examination	Series 7TO	02/17/2023
B Securities Industry Essentials Examination	SIE	01/27/2023

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	03/21/2023
B Uniform Securities Agent State Law Examination	Series 63	03/03/2023

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 03/2023 - 02/2025	CONCOURSE FINANCIAL GROUP ADVISORS	15708	Waynesboro, VA
B 02/2023 - 02/2025	CONCOURSE FINANCIAL GROUP SECURITIES, INC.	15708	Waynesboro, VA

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
02/2025 - Present	CETERA INVESTMENT ADVISERS LLC	INVESTMENT ADVISOR REPRESENTATIVE	Y	SCHAUMBURG, IL, United States
02/2025 - Present	CETERA WEALTH SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	Waynesboro, VA, United States
11/2022 - Present	Weaver Insurance & Financial Advisors	Administrative Support	Y	Waynesboro, VA, United States
03/2023 - 02/2025	Concourse Financial Group Securities Inc	Investment Adviser Representative	Y	Waynesboro, VA, United States
12/2022 - 02/2025	Concourse Financial Group Securities Inc	Registered Representative	Y	Waynesboro, VA, United States
11/2022 - 12/2022	Concourse Financial Group Securities Inc	Non-registered Fingerprint Person	Y	Waynesboro, VA, United States
05/2020 - 12/2022	Bridgewater College	Student	N	Bridgewater, VA, United States
05/2019 - 05/2020	Liberty University	Student	N	Lynchburg, VA, United States
05/2017 - 05/2019	Eastern Mennonite School	Student	N	Harrisonburg, VA, United States



Registration and Employment History

Employment History, continued

Employment	Employer Name	Position	Investment Related	Employer Location
05/2014 - 05/2017	Waynesboro High School	Student	N	Waynesboro, VA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

WEAVER INSURANCE & FINANCIAL ADVISORS; Investment Related; 201 Osage Lane, Waynesboro, VA 22980; Financial Services; 1) Administrative Support (11/2022 TO 03/2023); 2) Financial Adviser (03/2023 to Present);160 hours per month with the majority of hours per month occurring during trading hours; Providing investment advisory services.

End of Report



This page is intentionally left blank.