

## BrokerCheck Report

### Vana Koutsomitis

CRD# 7213771

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

## About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

[brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit [www.finra.org](http://www.finra.org).

**Vana Koutsomitis**

CRD# 7213771

**Currently employed by and registered with the following Firm(s):**

**IA RAYMOND JAMES & ASSOCIATES, INC.**  
 New York, NY  
 CRD# 705  
 Registered with this firm since: 03/26/2025

**B RAYMOND JAMES & ASSOCIATES, INC.**  
 320 Park Ave Fl 14  
 New York, NY 10022  
 CRD# 705  
 Registered with this firm since: 03/26/2025

**Report Summary for this Broker**

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

**Broker Qualifications****This broker is registered with:**

- 9 Self-Regulatory Organizations
- 11 U.S. states and territories

**This broker has passed:**

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

**Registration History****This broker was previously registered with the following securities firm(s):**

- IA EMPIRICAL ASSET MANAGEMENT, LLC**  
 CRD# 155436  
 WELLESLEY, MA  
 11/2024 - 04/2025
- IA MORGAN STANLEY**  
 CRD# 149777  
 PURCHASE, NY  
 10/2020 - 02/2024
- B MORGAN STANLEY**  
 CRD# 149777  
 New York, NY  
 08/2020 - 02/2024

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 9 SROs and is licensed in 11 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **RAYMOND JAMES & ASSOCIATES, INC.**

Main Office Address: **880 CARILLON PARKWAY  
ST. PETERSBURG, FL 33716**

Firm CRD#: **705**

	<b>SRO</b>	<b>Category</b>	<b>Status</b>	<b>Date</b>
<b>B</b>	FINRA	General Securities Representative	Approved	03/26/2025
<b>B</b>	Investors' Exchange LLC	General Securities Representative	Approved	12/05/2025
<b>B</b>	MEMX LLC	General Securities Representative	Approved	12/05/2025
<b>B</b>	NYSE American LLC	General Securities Representative	Approved	03/26/2025
<b>B</b>	NYSE Arca, Inc.	General Securities Representative	Approved	12/05/2025
<b>B</b>	NYSE Texas, Inc.	General Securities Representative	Approved	12/05/2025
<b>B</b>	Nasdaq PHLX LLC	General Securities Representative	Approved	03/26/2025
<b>B</b>	Nasdaq Stock Market	General Securities Representative	Approved	03/26/2025
<b>B</b>	New York Stock Exchange	General Securities Representative	Approved	03/26/2025

	<b>U.S. State/ Territory</b>	<b>Category</b>	<b>Status</b>	<b>Date</b>
<b>B</b>	California	Agent	Approved	03/26/2025
<b>B</b>	Connecticut	Agent	Approved	03/26/2025
<b>B</b>	Florida	Agent	Approved	03/26/2025
<b>B</b>	Kansas	Agent	Approved	03/26/2025



## Broker Qualifications

### Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Massachusetts	Agent	Approved	03/26/2025
B	New Jersey	Agent	Approved	03/26/2025
B	New York	Agent	Approved	03/26/2025
IA	New York	Investment Adviser Representative	Approved	03/26/2025
B	Pennsylvania	Agent	Approved	03/26/2025
B	Rhode Island	Agent	Approved	03/26/2025
B	Tennessee	Agent	Approved	10/08/2025
B	Texas	Agent	Approved	03/26/2025

### Branch Office Locations

**RAYMOND JAMES & ASSOCIATES, INC.**

320 Park Ave Fl 14  
New York, NY 10022

**RAYMOND JAMES & ASSOCIATES, INC.**

New York, NY



## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.**

### Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

### General Industry/Product Exams

Exam	Category	Date
<b>B</b> General Securities Representative Examination	Series 7TO	08/17/2020
<b>B</b> Securities Industry Essentials Examination	SIE	01/31/2020

### State Securities Law Exams

Exam	Category	Date
<b>B IA</b> Uniform Combined State Law Examination	Series 66	10/01/2020

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).



## Broker Qualifications

### Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 11/2024 - 04/2025	EMPIRICAL ASSET MANAGEMENT, LLC	155436	NEW YORK, NY
IA 10/2020 - 02/2024	MORGAN STANLEY	149777	New York, NY
B 08/2020 - 02/2024	MORGAN STANLEY	149777	New York, NY

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

Employment	Employer Name	Position	Investment Related	Employer Location
03/2025 - Present	Infinity Constellation	Coach	N	New York, NY, United States
03/2025 - Present	Raymond James & Associates Inc.	Registered Associate	Y	New York, NY, United States
11/2024 - 03/2025	EMPIRICAL ASSET MANAGEMENT, LLC	WEALTH MANAGER	Y	WELLESLEY, MA, United States
10/2020 - 10/2024	Morgan Stanley Private Bank, N.A	Financial Advisor	Y	New York, NY, United States
01/2020 - 10/2024	Morgan Stanley	FA Trainee	Y	New York, NY, United States
03/2017 - 12/2019	REDCROW	ADVISOR	Y	MILL VALLEY, CA, United States
09/2016 - 12/2019	DP JV LIMITED	CEO	N	London, United Kingdom
09/2015 - 12/2018	VinobyVana	Founder	N	London, United Kingdom

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

(1)Name of Business: Casita Espiritu Address: 350 W 57th , New York, NY, 10019, United States Activity Type: Business Owner Position/Title: Owner/Proprietor Investment Related: No Start Date: 01/07/2024 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Provide business coaching and marketing advice to entrepreneurs and founders.

## Registration and Employment History



### Other Business Activities, continued

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## End of Report



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