

BrokerCheck Report

JOSEPH ANTHONY GALLUZZO

CRD# 841591

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**JOSEPH A. GALLUZZO**

CRD# 841591

Currently employed by and registered with the following Firm(s):

IA STIFEL, NICOLAUS & COMPANY, INCORPORATED
 20 Custom House Street
 Boston, MA 02110
 CRD# 793
 Registered with this firm since: 01/13/2010

B STIFEL, NICOLAUS & COMPANY, INCORPORATED
 20 Custom House Street
 Boston, MA 02110
 CRD# 793
 Registered with this firm since: 04/09/2009

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 5 Self-Regulatory Organizations
- 10 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

- B CITIGROUP GLOBAL MARKETS INC.**
 CRD# 7059
 BOSTON, MA
 02/2006 - 04/2009
- B LEGG MASON WOOD WALKER, INCORPORATED**
 CRD# 6555
 BALTIMORE, MD
 04/1997 - 02/2006
- B SMITH BARNEY INC.**
 CRD# 7059
 NEW YORK, NY
 07/1993 - 05/1997

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Customer Dispute	2



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 5 SROs and is licensed in 10 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **STIFEL, NICOLAUS & COMPANY, INCORPORATED**

Main Office Address: **501 NORTH BROADWAY
ST. LOUIS, MO 63102**

Firm CRD#: **793**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	04/09/2009
B	NYSE American LLC	General Securities Representative	Approved	04/09/2009
B	Nasdaq PHLX LLC	General Securities Representative	Approved	04/09/2009
B	Nasdaq Stock Market	General Securities Representative	Approved	04/09/2009
B	New York Stock Exchange	General Securities Representative	Approved	04/09/2009

	U.S. State/ Territory	Category	Status	Date
B	California	Agent	Approved	04/09/2009
IA	California	Investment Adviser Representative	Approved	02/05/2014
B	Connecticut	Agent	Approved	04/16/2019
B	District of Columbia	Agent	Approved	04/09/2009
B	Georgia	Agent	Approved	04/09/2009
B	Massachusetts	Agent	Approved	04/09/2009
B	New Hampshire	Agent	Approved	04/09/2009
B	New York	Agent	Approved	04/09/2009

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	North Carolina	Agent	Approved	04/30/2014
B	Texas	Agent	Approved	04/09/2009
B	Virginia	Agent	Approved	04/09/2009

Branch Office Locations

STIFEL, NICOLAUS & COMPANY, INCORPORATED
20 Custom House Street
Boston, MA 02110



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B Interest Rate Options Examination	Series 5	10/17/1981
B General Securities Representative Examination	Series 7	07/16/1977

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	12/23/2009
B Uniform Securities Agent State Law Examination	Series 63	05/15/1984

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 02/2006 - 04/2009	CITIGROUP GLOBAL MARKETS INC.	7059	BOSTON, MA
B 04/1997 - 02/2006	LEGG MASON WOOD WALKER, INCORPORATED	6555	BALTIMORE, MD
B 07/1993 - 05/1997	SMITH BARNEY INC.	7059	NEW YORK, NY
B 07/1980 - 07/1993	LEHMAN BROTHERS INC.	7506	NEW YORK, NY
B 09/1978 - 08/1980	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	
B 08/1977 - 09/1978	MERRILL LYNCH, PIERCE, FENNER & SMITH, INC.	572	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
04/2009 - Present	STIFEL NICOLAUS & CO INC	FINANCIAL ADVISOR	Y	BOSTON, MA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

No information reported.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0
Customer Dispute	0	2	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Regulator
Regulatory Action Initiated By:	NATIONAL ASSOCIATION OF SECURITIES DEALERS, INC.
Sanction(s) Sought:	
Other Sanction(s) Sought:	
Date Initiated:	06/18/1984
Docket/Case Number:	BOS-530
Employing firm when activity occurred which led to the regulatory action:	
Product Type:	
Other Product Type(s):	
Allegations:	
Current Status:	Final
Resolution:	Settled
Resolution Date:	06/04/1985
Sanctions Ordered:	Censure Monetary/Fine \$3,500.00

**Other Sanctions Ordered:****Sanction Details:****Regulator Statement**

COMP #BOS-530, FILED 6/18/84, DIST. #13, ALLEGING VIOLATIONS OF ARTICLE III, SECTIONS 1 AND 2 OF THE RULES OF FAIR PRACTICE IN THAT GALLUZZO RECOMMENDED AND EFFECTED A SERIES OF SECURITIES TRANSACTIONS FOR A PUBLIC CUSTOMER WITHOUT HAVING REASONABLE GROUNDS FOR BELIEVING THAT SUCH RECOMMENDATIONS WERE SUITABLE; SUBMITTED AN OPTIONS INFORMATION FORM TO HIS EMPLOYER-MEMBER ON BEHALF OF A PUBLIC CUSTOMER WHICH CONTAINED FALSE AND MISLEADING INFORMATION; AND, SUBMITTED A NEW ACCOUNT APPLICATION FORM ON BEHALF OF A PUBLIC CUSTOMER WHICH CONTAINED FALSE AND MISLEADING INFORMATION. *****7/31/85: DECISION RENDERED JUNE 4, 1985, WHEREIN THE OFFER OF SETTLEMENT SUBMITTED BY THE RESPONDENT WAS ACCEPTED; THEREFORE HE IS CENSURED AND FINED \$3,500.00. AS ALL RIGHTS OF APPEAL AND REVIEW HAVE BEEN WAIVED, THIS DECISION WAS FINAL JUNE 4, 1985. ***7/16/85, FC# 9113, PAID IN FULL.

Reporting Source:

Broker

Regulatory Action Initiated By:

NASD DISTRICT BUSINESS CONDUCT COMMITTEE FOR DISTRICT NO. 13

Sanction(s) Sought:**Other Sanction(s) Sought:****Date Initiated:**

06/18/1984

Docket/Case Number:

BOS-530

Employing firm when activity occurred which led to the regulatory action:**Product Type:****Other Product Type(s):**



Allegations:	VIOLATIONS OF ARTICLE III SECTION 1 & 2 OF THE RULES OF FAIR PRACTICE
Current Status:	Final
Resolution:	Settled
Resolution Date:	06/04/1985
Sanctions Ordered:	Censure Monetary/Fine \$3,500.00
Other Sanctions Ordered:	
Sanction Details:	THE OFFER OF SETTLEMENT WAS PRESENTED TO THE DISTRICT BUSINESS CONDUCT COMMITTEE NO. 13 ON JANUARY 9, 1985. AFTER REVIEW THE OFFER WAS ACCEPTED IN A DECISION AND ORDER OF ACCEPTANCE OF OFFER OF SETTLEMENT DATED JUNE 4, 1985. MR. GALLUZZO WAS CENSURED AND FINES IN THE SUM OF \$3500.00
Broker Statement	Not Provided



Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: LEHMAN BROTHERS INC.

Allegations: [CUSTOMER] ALLEGED THAT SHE WAS MISLEAD BY MR. GALLURRO WHILE HE WAS EMPLOYED BY SHEARSON LEHMAN BROTHERS [CUSTOMER] SOUGHT DAMAGES OF \$90,000 PLUS INTEREST

Product Type:

Alleged Damages: \$90,000.00

Customer Complaint Information

Date Complaint Received: 11/01/1980

Complaint Pending? No

Status: Arbitration/Reparation

Status Date:

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: NATIONAL ASSOCIATION OF SECURITIES DEALERS, INC.; 84-933

Date Notice/Process Served: 10/01/1984

Arbitration Pending? No

Disposition: Settled

Disposition Date: 12/31/1986

Monetary Compensation Amount: \$31,000.00

Individual Contribution Amount: \$0.00



Broker Statement

[CUSTOMER] ACCEPTED THE SETTLEMENT OF 31,000 FROM
SHEERSON. MR. GALLUZZO DID NOT CONTRIBUTE TO THE SETTLEMENT
NOT PROVIDED



Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	CITIGROUP GLOBAL MARKETS INC.
Allegations:	CLIENT ALLEGED MISREPRESENTATION WITH RESPECT TO VARIABLE ANNUITY INVESTMENT - 2008. DAMAGES UNSPECIFIED.
Product Type:	Annuity-Variable
Alleged Damages:	\$0.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	04/21/2009
Complaint Pending?	No
Status:	Denied
Status Date:	07/30/2009
Settlement Amount:	
Individual Contribution Amount:	
Firm Statement	CLAIM DENIED.

Reporting Source:	Broker
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Employing firm when activities occurred which led to the complaint: CITIGROUP GLOBAL MARKETS INC.

Allegations: CLIENT ALLEGED MISPRESENTATION WITH RESPECT OT VAR IABLE ANNUITY INVESTMENT - 2008. DAMAGES UNSPECIFIED

Product Type: Annuity-Variable

Alleged Damages: \$0.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 04/21/2009

Complaint Pending? No

Status: Denied

Status Date: 07/30/2009

Settlement Amount:

Individual Contribution Amount:

End of Report



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